

HARRY H. BARNES, PMP

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FINANCIAL SERVICES TECHNICAL LEADERSHIP

DIRECTOR OF IT | SENIOR VP OF TECHNOLOGY

Highly experienced and versatile senior technology management professional with extensive business strength in the financial services, banking, and insurance market space. Outstanding leader focused on achieving bottom-line results while implementing leading-edge IT solutions. Superior hands-on technical capabilities combined with a proven history of success at delivering simultaneous large-scale mission critical projects. Articulate communicator with strong written and verbal interpersonal skills. Core strengths include:

- Full Life Cycle Development
- Budgetary Oversight / P&L
- Process Improvement
- Change Management
- E-commerce & Websites
- Six Sigma Methodology
- Program Management
- Project Leadership

PROFESSIONAL EXPERIENCE

VICE PRESIDENT / PROGRAM MANAGER

2006 – Present

Operations Strategic Change Management Group (SCG)
Credit Suisse Group AG, Prime Services Operations, *New York, NY*

International provider of financial services to hedge funds and institutional clients; offerings include prime brokerage, capital introductions, securities lending, synthetics, and financing solutions.

Plan and execute strategic programs aligned with Prime Services group. Serve as the central global coordinator for large scale mission critical projects. Drive testing and deployment of projects to ensure operational needs are represented throughout the project life cycle.

Key projects include:

MaxPrime – Established a new state-of-the-art financing product for Prime Services that provided Credit Suisse with a competitive advantage within the global marketplace and replaces several costly and deficient legacy financing products thereby eliminating significant costs.

Spearheaded the initiative to automate and optimize rehypothication (posting of assets used as collateral against margin and stock loans). Identified and developed business requirements for future releases. Ensured that implementation allowed foreign customers to have full capacity for completing trades using local US exchanges.

Cash and Security Aggregator (CASA) – Led program to develop and enhance key architecture component which now provides real time client stock positions and cash balances for Prime Services clients. Positioned component to serve as the foundation for new products within Prime Services.

Strategic Program Office – Served as PMO for the operations group responsible for managing and reporting for an \$88 million project budget. Collaborated with Program Leads to develop the 2010 budget and create the project reporting infrastructure. Generated project standards and monitored compliance to achieve stated goals.

Additional accomplishments include:

- Provided strong leadership and effective interdepartmental communication to effectively meet or exceed all project timelines and budgetary goals.
- Served as a liaison between operations and IT to identify and drive implementation of solutions and resolve issues surrounding the complex deployment of international platforms.
- Consistently implemented programs that resulted in substantial cost savings while improving and modernizing technology infrastructure to better serve customer needs.

VICE PRESIDENT/DIRECTOR OF INFORMATION STRATEGY & TOOLS

2003 – 2006

JP Morgan Chase, Small Business Financial Services Group (SBFS), *New York, NY*

Initially subcontracted through Adjoined Consulting Inc.; hired directly at JP Morgan Chase, a global financial services firm with presence in over 50 locations, in January of 2004 after exhibiting outstanding performance.

Directed a team of 6 project managers to create and deploy mission critical banking solutions. Designed an information architecture plan consistent with retail & middle market financial services (RMMFS) and regional banking group (RGB) strategies. Integrated JP Morgan Chase's business functionality with Bank One's underlying core technology post-merger. Defined best strategies for development and identified optimal tools to access and utilize information. Managed change process and established new business rules to guide SBFS clients through transition. Provided vital information access to business analysts via a web-based report development tool.

- Rapidly merged SBFS marketing operational processes into Bank One processes; allowed SBFS to quickly deploy a common set of targeted offerings to heritage Chase and Bank One customers well ahead of system conversions.
- Successfully integrated SBFS's business rules, measures, and indicators with Bank One's data warehouse in only 5 months after merger; new business tool allowed company to easily track, profile, and measure performance of newly combined organization.
- Led a complete business intelligence portal project that leveraged Business Objects; enabled corporate managers to readily monitor key performance indicators.
- Implemented an SBFS data warehouse that quickly measured system performance and monitored customer behaviors; collaborated with others to incorporate customer targeting criteria for marketing leads.
- Enhanced a sales compensation management tool to provide sales managers with information on field sales performance vs. plan and quickly calculate accurate compensation for branch sales staff.

ASSOCIATE, IT PROJECT MANAGEMENT

1999 – 2002

Goldman Sachs & Company, Investment Banking Division, *New York, NY*

Leading global financial services firm providing investment banking, securities, and investment management services to corporations, financial institutions, governments and high-net-worth individuals.

Provided hands-on project management and served as a key member of the technology strategy team specializing in framework architecture. Defined business process, application, and technology requirements for multiple applications across all business units. Facilitated communications and negotiated with team members to build alignment between business and technology groups. Understood core business processes and identified technologies to support and enhance operations. Focused primarily on the development of tools for knowledge management, workflow, document & content management, search, and web-based collaboration.

- Managed multiple projects and initiatives throughout the entire project life cycle; held full responsibility for project staffing, design/architecture, modeling, budgeting, and execution.
- Led a complex initiative to generate a web-based document publishing system that allowed individual business line bankers to publish best practice information online; project resulted in an increase in knowledge sharing throughout the division and a reduction in time required to find and contribute content.
- Spearheaded the development and enhancement of a secure communication portal; project reduced cycle time for M&A deals by allowing parties to collaborate on documents safely online while adhering to strict legal privacy requirements.

SENIOR CONSULTANT, TECHNOLOGY ARCHITECTURE

1994 – 1999

Accenture LLP, Worldwide Technology Architecture Integration Group, *Northbrook, IL*

Global leader in management consulting, technology services, and outsourcing dedicated to helping business and governmental clients maximize their performance.

Consulted directly with clients as a senior technical architect to design and implement new technologies. Shared best practices and systems architecture knowledge with line consultants to improve project outcomes. Performed technology audits to ensure clients took advantage of best methodologies and tools to meet business objectives.

SENIOR CONSULTANT, TECHNOLOGY ARCHITECTURE, ACCENTURE LLP *CONTINUED*

1994 – 1999

Client: *Marsh & McLennan Companies, New York, NY (1997-1999)*

Served in a consulting capacity as Senior Systems Architect & Team Lead for this global provider of advice and solutions in risk, strategy and human capital. Managed a staff of 10 developers and architects through the complete process of project conception, requirements gathering, prototyping, deployment, testing, and implementation of e-commerce site.

- Generated full budget and work plan for development and implementation of the technical infrastructure.
- Designed a comprehensive website to provide external insurance carriers access to the internal systems of insurance brokers and collaborate on risk quotes for Marsh's clients; system significantly shortened risk quotation times and allowed Marsh to better track relationships with their insurance partners.
- Partnered with business sponsors and technical groups to identify business functionality and processes for the site and determine best technologies to expand Marsh's current capabilities.

Client: *Astra Merck, Wayne, PA (1997)*

Provided consulting as a Lead Systems Architect & Team Lead to a \$1.8B pharmaceutical manufacturer who is best known for bringing the top selling prescription drug Prilosec to market. Led a team of 5 technical architects to upgrade to an existing imaging system within a document management application.

- Generated project plans and ensured that strict timelines and budgetary goals were successfully met.
- Completed a full life cycle project that supported the FDA New Drug Application (NDA) process; reduced document submission times substantially to maximize corporate ROI.

ADDITIONAL EXPERIENCE

ADDITIONAL PROJECT CONSULTING, ACCENTURE LLP, Northbrook, IL

Applications Developer, Marsh & McLennan (1994-1996)

Development Manager, Excel Communications (1996-1997)

PART TIME & CO-OP (Work Study)

Systems Administrator, Ethicon, Johnson & Johnson Subsidiary, *Newtown, PA* (1992-1994)

Technical Sales Support, CompuServe, *Philadelphia, PA* (1991-1992)

Wide Area Network Administrator, Cigna, *Voorhees, NJ* (1990-1991)

TECHNICAL EXPERTISE

PROGRAMMING/TECHNOLOGIES: C, C++, C#, Java, SQL, Microsoft Visual Basic, JavaScript, VBScript, HTML, DHTML, XHTML, CSS, Microsoft .NET Framework (including ASP.NET, XML, XSLT, SOAP, WebDAV), COM, COM+, Microsoft Transaction Server (MTS), ASP

RDBMS/BI TOOLS: Oracle 7/8, Microsoft SQL Server 7/2000, Business Objects

METHODOLOGIES: SDLC, Six Sigma/Lean Sigma, Iterative Development

OPERATING SYSTEMS/OTHER: Microsoft Windows, Windows Server, MacOS X, SharePoint Portal Server 2003/2007, Microsoft Exchange, Microsoft Content Management, MS Project, MS Office Suite

EDUCATION, CERTIFICATIONS & AFFILIATIONS

BACHELOR OF SCIENCE, INFORMATION SYSTEMS (1994)

Drexel University, *Philadelphia, PA*

PMP CERTIFICATE - Project Management Professional

Project Management Institute, *Newtown Square, PA*

PRINCE2 CERTIFIED PRACTITIONER, Office of Government Commerce UK (OGC)

PROJECT MANAGEMENT INSTITUTE (PMI), Member

ASSOCIATION FOR COMPUTING MACHINERY (ACM), Member